



INSCRIPTION RULES

As released 24th January 2019

I – THE AWARDS

A) PURPOSE

The IBERIAN PROPERTY INVESTMENT AWARDS are an initiative by Iberinmo Ediciones y Eventos SL, publisher of Iberian Property Magazine and owner of Iberian Property trademark, and aim to acknowledge investors and consultants active in Iberia, promoting excellence and best practice within the real estate sector.

The awards will be judge by an independent jury comprising at least 40 well recognised members of the Iberian investment community and, according to the initial rules, to be led by the Iberian Property Editorial Council Chairman. The jury members will be allocated to judging specific awards best suited to their experience.

Applications for awards will only be accepted relating to completed transactions/business in Iberia and, whilst the investor (including fund manager) may be based outside Iberia, any award to an advisor will only be made to their office in Iberia.

The IBERIAN PROPERTY INVESTMENT AWARDS will comprise a specially designed piece of art and a diploma to the winner of each of the designated categories.

B) CATEGORIES

The IBERIAN PROPERTY INVESTMENT AWARDS will be made in the follow categories:

- Deal of the Year in Spain
- Deal of the Year in Portugal
- Research Report of the Year
- Commercial Leasing of the Year
- Legal Case of the Year
- Social Impact Initiative of the Year
- Investor Reporting of the Year

C) AWARDS DEFINITIONS

For the different categories of the IBERIAN PROPERTY INVESTMENT AWARDS the follow definitions apply:

- Deal of the Year in Spain / Deal of the Year in Portugal

- Based on the research from Iberian Property of publicised Transactions in the previous year, the Jury will decide upon the investors to invite for this Award Category.
- The invited investors, as a rule the “Buying” investor, shall confirm the inscription for the award and complete a detailed form with all details regarding the transaction.
- Investors may nominate themselves as candidates for the DEAL OF THE YEAR, in same terms and conditions as if they are nominated by Members of the Jury.
- In the application there shall be listed all the consultants and lawyers involved and their role in the deal.
- Deals shall have been concluded in the calendar year n-1, i.e. from 1st January to 31st December the calendar year prior to the award being made.

- **Research Report of the year:** Recognises Research Reports for the property market, including economic, financial and social analysis reported to real estate markets in Iberia. Recognises the Reports published in the year calendar year n-1.

- **Commercial Leasing of the Year:** Recognises Commercial Leasing Cases for any commercial real estate market segment, for full leases concluded in the calendar year n-1.
- **Legal Case of the Year:** Recognises Legal Cases conducted in a transaction deal, joint-venture, litigation resolution, or any other kind of legal case able to be summarised and presented to the present awards. Research reports with innovative content for the real estate industry maybe accepted as well. Legal Cases shall be concluded in the calendar year n-1.
- **Social Impact Initiative of the Year:** Recognises activities with outstanding Social Impact in the community, such as support to non-governmental organizations, effective initiatives of cooperation with the community, commitment to improve the environment and climate change, sponsored research activities to the benefit of the industry, and all other activities with real impact for the society and / or local communities. Initiatives shall be concluded till the end of calendar year n-1.
- **Investor Reporting of the Year:** Recognises Investor Reporting, including Financial Reporting and Non-financial/ESG Reporting made by Listed Companies, Private Equity Funds, Pension Funds, Insurance Companies, Asset Managers and all related entities with a professional activity of managing real estate assets in Iberia. Reports shall be concluded in the calendar year n-1.

D) ROLE OF IBERIAN PROPERTY EDITORIAL COUNCIL

The Editorial Council of Iberian Property shall nominate a wide and independent Jury of not less than 40 people recognized in Iberian Investment Real Estate Industry and who may be based in any location, as long as they have a relevant track record in the industry. The members of the Editorial Council can be members of the jury and will have equal rights as all other members of the jury.

Each member of the Jury shall be nominated for only one of the Categories based on the related experience and in order to reduce potential conflict of interest. Each Category shall have at least 5 jury members and an odd number of members.

For the Award “Deal of the Year” all jury members are qualified to vote, meaning each member of the jury will be called to vote for 3 awards, namely one Category Award, Deal of the Year Spain, Deal of the Year Portugal.

E) VOTING PROCESS

All relevant information for the applications will be stored in an Electronic Data Room provided by Drooms, a specialized third-party servicer. Drooms is the European expert of Datarooms and digital transactions. Drooms grants secure access to confidential documents and handling of business processes such as commercial real estatetransactions, mergers and acquisitions, IPOs and NPL transactions. Members of jury may consult and direct questions to candidates, through the Drooms platform.

All the relevant data must be provided with the Application and the Data Room will be closed for further information except for such additional information/clarification as shall be requested by a member of the jury. All the communication process will be transparent for all members of the jury and shall take place through the electronic platform.

Through the Drooms platform members of jury shall vote for what are the 3 best candidates in their individual opinions with 10 points for the best, 5 points to the second, and 2 points to the third.

In the last 3 days of the voting process, the platform will display the aggregate results of the votes, without showing individual votes. Members of the jury are invited to review their vote in the knowledge of previous votation.

A second round vote will then proceed only among the three finalists, with a single vote to the best of 3 finalists. The vote will be produced over the electronic plataform and a final meeting of the jury will define the winner. This last meeting shall allow video-conference participation.

The Chairman of the Editorial Council of Iberian Property, as Chairman of the Jury, will have a “casting vote” in case of “a tie” to decide a winner, and this applies to all Categories in all phases of the voting process.

The votes of the individual jury are not released, and the content of the jury meetings is private.

After the first round of voting, the results of the will be announced to three nominated finalists of each Award before the Award Event to be held in SQUARE event, in Ibiza, and it is expected that those finalists shall use their best efforts to ensure that the most senior representative of the applying company is present to collect the award if they are the selected winner.

F) VOTING CRITERIA

For the different categories of the IBERIAN PROPERTY INVESTMENT AWARDS each designated Jury in each Category shall select the "Voting Criteria" for each Award and these shall be displayed clearly in the Drooms DataRoom. Each year the Jury is sovereign to setting the rules of voting criteria for each category.

G) APPLICATION PROCESS

The application process is run through a dedicated website where Candidates shall register, fully identifying all details according to ATTACH 1) where all the fields are described for the application process. In any case, for any application made it means that the subscriber fully accepts these Regulations and all applicable laws according Portuguese and Spanish laws accordingly. Any application which in the view of the relevant jury does not comply with the regulation shall be rejected, but only after the applicant has been given 10 consecutive days to amend the application so that it complies.

Applications for "Best Deal in Spain / Portugal" are by invitation or self nomination, but for all other Categories candidates shall apply at their own free initiative.

H) FEES

The Categories "Best Deal in Spain / Portugal" are exempt from any application fee.

For all other Categories each application is subject to a base fee of 1.500€ + applicable VAT and allows application to ONE category only. Applications for additional categories will carry a reduced fee of 500€ + applicable VAT. For Iberian Property Premium Subscribers a reduction of 50% on fees will apply. The FEE allows access to a full range of benefits, that include:

- A single page company profile in a IBERIAN PROPERTY INVESTMENT GUIDE to be published in conjunction with the Awards Presentation.
- Full presentation of the application in a dedicated website for the Awards.

An additional fee of 6.000€ + applicable VAT is due only and if the Company is nominated for one or more Categories as one of the THREE finalists. This additional FEE allows the access to an additional range of exclusive benefits, including:

- 1 free entrance to the event SQUARE, in Ibiza, where the Awards Presentation will be held and special conditions for additional inscriptions.
- Part of the material supporting the application to be displayed in a dedicated exhibition during the SQUARE event presentation.
- The Award Finalists have the right to use the IBERIAN PROPERTY INVESTMENT AWARDS logo and trademark and publicise the Award.
- The Finalists and the Winner have the right to display and use the physical trophy to be delivered at the Awards Presentation to be held jointly with SQUARE, in Ibiza. Both winners and nominees are entitled to a physical trophy award.
- A full communication campaign will be undertaken with a professional PR advisor both in Economic media in Spain & Portugal and in the Social Media.
- A double page company profile in an IBERIAN PROPERTY INVESTMENT GUIDE to be published in conjunction with the Awards Presentation to be held jointly with SQUARE, in Ibiza.
- A report for the submitted AWARDS APPLICATION in a double page in the IBERIAN PROPERTY INVESTMENT GUIDE
- A dedicated Video for each Finalist will be produced presenting the Awarded projects, companies and personalities.
- Presentation of the Finalists in a dedicated website for the Awards.
- In a Post-event edition of Iberian Property and On-line, an Interview with the Category Winners with a minimum 4 page extent.

I) CALENDAR

The awards shall be made annually until such time as their promotor (Iberinmo SL) determines to cease making them. The calendar for the IBERIAN PROPERTY INVESTMENT AWARDS is:

- Announcement of awards and applications opening – 1st February 2020

- Closing date for applications – 3th April 2020
- Annoucement of the 3 finalists – 30Th April 2020
- Awards Presentation – 10th June 2020

III. RESPONSABILITIES

- It is entirely the responsibility of Iberinmo SL as organising entity to define the regulations, to make changes to such regulations from time to time, the elect members of the jury, to set voting criteria, implement and maintain the awards website, together with all operational execution for the promotion and organisation of the Awarding Ceremony.
 - The consideration of individual appliances is the responsibility of the jury and Iberinmo Ediciones y Eventos SL will not be involved in the process of selecting applications or the voting process.
 - Iberinmo SL does not accept any further responsibilities beyond those described in the Award Regulations, which are current at any time, and in no circumstance may be liable for any losses or damages related to any party being an applicant for an award.
 - The applicant for the Award takes responsibility for being empowered to make such application and agrees to fully accept the present terms and regulations and any subsequent variation thereto, and grants a full authorisation to Iberinmo Ediciones y Eventos SL to make use of the texts and photographs that are part of the application process, without Iberinmo SL being liable to any compensation to the entity or any third party.
- All inquiries shall be directed to:

In Spain:

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